

Bell-Men Golf Revenue Summary Report 2018

Revenue Category	Jan.	Feb.	March	April	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	2018 Total
Green Fees	✓ \$ 21,327.98												
Tournament Revenue	\$ -												
Driving Range	\$ 5,363.00												
Power Carts	\$ 14,453.95												
Service, Lesson, Rental & Repair	\$ 613.00												
Pro Shop Merchandise	\$ 8,049.74												
Food & Beverage	\$ 10,287.57												
Gift Cards	\$ 1,571.00												
Sales Tax	\$ 627.12												
Men's/Women's Club	\$ -												
Annual Passes/Fees	✓ \$ 19,664.00												
Other-Donations	\$ -												
Other-Tips	\$ 598.50												
Pay On Account	\$ 351.11												
Other-Misc.													
TOTAL REVENUE	\$ 82,906.97	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
PMT Due to County (11% of green fees)	\$ 4,509.12	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 4,509.12
Rounds of Play													
Rounds Sold-all categories	1768												
Complimentary rounds-Pro/PGA	3												
Complimentary rounds-Promotion	4												
Total Rounds of Play	1768	0	0	0	0	0	0	0	0	0	0	0	0

Notes/Explanations:													
Equipment Lease Expense (Per Month)	\$ 313.17	\$ 313.17	\$ 313.17	\$ 313.17	\$ 313.17	\$ 313.17	\$ 313.17	\$ 313.17	\$ 313.17	\$ 313.17	\$ 313.17	\$ 313.17	\$ 3,758.04
TOTAL DUE TO COUNTY	\$ 4,822.29												



Bell-Men Golf Revenue Summary Report 2018

Rounds of Play Category	Jan.	Feb.	March	April	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	2018 Total
DAILY FEE ROUNDS													
18 Green Fee	0												
18 Junior	0												
18 Senior	0												
18 Winter Green Fee	163												
18 Winter Junior	16												
18 Winter Senior	270												
9 Green Fee													
9 Junior													
9 Senior													
9 Winter Green Fee	3												
9 Winter Junior	1												
9 Winter Senior	112												
Twilight 9 hole	282												
Late/Twilight - Adult	13												
Late/Twilight - Jr-Exec.	43												
Late/Twilight - Sr.	226												
YOC	28												
Living Social/Groupon (Expired)	1												
DAILY ROUNDS SUBTOTAL	1158												
ANNUAL/PASSES													
Senior/Golden Annual-18 hole	88												
Adult Annual-18 hole	302												
Jr. Annual-18 hole	4												
Senior/Golden Annual-9 hole	29												
Smart Card-9 Holes	0												
Smart Card-18 Holes	15												
Winter Annual	160												
ANNUAL/PASSES SUBTOTAL	598												
SPECIAL ROUNDS													
Complimentary rounds-Pro/PGA	3												
Complimentary rounds-Promotion	4												
High School Team													
UNR Team													
Tournaments													
Special Promotions (Groupon)	2												
Golf18Network TRADE	1												
Marshall/Employee	2												
SPECIAL ROUNDS SUBTOTAL	12												



TOTAL ALL ROUNDS

JAN '18

1768

18 Hole Equivalent

1547

Notes/Explanations:

Cal-Mazz Golf Management Revenue Summary Report 2018

Revenue Summary:	Jan	Feb	March	April	May	June	July	August	Sept	Oct	Nov	Dec	TOTAL 2018
Green Fees	\$ 27,148	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 27,148
Tournament Revenue	-	-	-	-	-	-	-	-	-	-	-	-	-
Driving Range	2,538	-	-	-	-	-	-	-	-	-	-	-	2,538
Power Carts	15,697	-	-	-	-	-	-	-	-	-	-	-	15,697
Lessons	-	-	-	-	-	-	-	-	-	-	-	-	-
Other rental, repair	126	-	-	-	-	-	-	-	-	-	-	-	126
Pro Shop Merchandise	6,561	-	-	-	-	-	-	-	-	-	-	-	6,561
Food & Beverage	6,108	-	-	-	-	-	-	-	-	-	-	-	6,108
Gift Cards	212	-	-	-	-	-	-	-	-	-	-	-	212
Sales Tax	1,064	-	-	-	-	-	-	-	-	-	-	-	1,064
Other ~ Men's/Women's Club	2,470	-	-	-	-	-	-	-	-	-	-	-	2,470
Other ~ Annual Fee	1,255	-	-	-	-	-	-	-	-	-	-	-	1,255
Other ~ Pay on Account	270	-	-	-	-	-	-	-	-	-	-	-	270
Other ~ donations	-	-	-	-	-	-	-	-	-	-	-	-	-
Other ~ CC Tips	268	-	-	-	-	-	-	-	-	-	-	-	268
Other ~ Misc	751	-	-	-	-	-	-	-	-	-	-	-	751
TOTAL REVENUE	\$ 64,468	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 64,468

18 hole equivalent 1590
 Average per 18 hole eq \$ 40.55

1590
\$ 40.55

Monthly Summary to be submitted to Washoe County by the 10th of the following month.

Revenue Reconciled:													
Per POSExpress	61,606												
Prom Rounds Sold	(300)												
Prom Rounds Redeemed	3,162												
	64,468	-	-	-	-	-	-	-	-	-	-	-	-

Accounting Assumptions:

- Gift Cards are recorded as revenue when sold due to immateriality
- Annual Dues are recorded as revenue when sold due to immateriality
- Promo Rounds revenue is recorded when the rounds are played, due to selling some in the previous year. All unplayed rounds will be recorded when they expire.

Cal-Mazz
Sierra Sage Golf Course

2017 Rounds of Play

	\$\$	Jan	Feb	TOTAL
18 Green Fee				0
18 Junior				0
18 Senior				0
Winter 18		346		346
Winter Jr 18		4		4
Winter Sr 18		606		606
9 Hole Walk-Up				0
9 Hole Walk-Up Jr				0
9 Hole Walk-Up Sr				0
9 Hole Walk-Up Winter		146		146
9 Hole Walk-Up Jr Winter		10		10
9 Hole Walk-Up Sr Winter		359		359
Late Rate Adult				0
Late Rate Junior				0
Late Rate Senior				0
2nd 9 Adult				0
2nd 9 Junior				0
2nd 9 Senior				0
2nd 9 Winter Adult				0
2nd 9 Winter Sr				0
DAILY FEE SUBTOTAL:		1,471	0	1,471

Golden Annual	15		15
Adult Annual	2		2
Senior Annual	8		8
SC - Adult 10-Play			0
SC - Adult 25-Play			0
SC - Adult 9 Hole 10-Play			0
SC - Junior 18 Hole 10 Play			0
SC - Junior 9 Hole 10-Play	7		7
SC - Senior 10-Play	5		5
SC - Senior 25-Play	1		1
SC - Senior 9 Hole 10-Play			0
SC - Golden 9 Hole 10-Play	3		3
SC - Gold 18 Hole 10-Play			0
SC - Golden 25-Play			0
SC - Golden+ 10-Play			0
SC - Golden+ 25-Play			0
Promo Rounds Redeemed	204		204
Tournaments			0
Special Twilight			0
UNR Golf Team			0
High School			0
Misc. Comp	32		32
Birthday Comp			0
Employee Guest Winter	20		20
Employee Guest Summer			0
PGA Comp	4		4
Employee Comp	80		80
2-1 NNGA			0
2-1 West Coast Golf			0
Birdie Bug Ad			0
Red Dot			0
SPECIAL FEE SUBTOTAL:	381	0	381

TOTAL DAILY ROUNDS:	1,852	0	1,852
18-HOLE EQUIVALENT:	1,590	0	1,590

Cal-Mazz 2017 Rounds of Play
Sierra Sage Golf Course

	\$\$	Jan	Feb	TOTAL
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Walk Up 18	976	0	976
Walk Up 9	515	0	515
Twilight 18	0	0	0
Smart Cards 18	6	0	6
Smart Cards 9	10	0	10
Annuals	25	0	25
Tournaments	0	0	0
Misc 18	320	0	320
Misc 9			0
TOTAL:	1,852	0	1,852

Junior	370	0	370
Adult	514	0	514
Senior	630	0	630
Golden	18	0	18
Tourn, Misc	320	0	320
TOTAL:	1,852	0	1,852

18 Hole Equivalent 2017	1,590	-	1,590
18 Hole Equivalent 2017 (info only)	15	336	15
18 Hole Equivalent 2016 (info only)	385	1,887	33,848
18 Hole Equivalent 2015 (info only)	1,960	1,937	36,136
18 Hole Equivalent 2014 (info only)	1,716	1,474	35,590
18 Hole Equivalent 2013 (info only)	394	1,814	36,152
18 Hole Equivalent 2012 (info only)	1,495	1,526	33,935
18 Hole Equivalent 2011 (info only)	1,410	1,133	32,138
Inc/Dec 2018 vs. 2017	1,575	(336)	1,575
Inc/Dec %	10500%	-100%	10500%

Days closed due to weather

Round Reconciled			
Per POSExpress	1,874		1,874
Annual Golden			-
Promo Green Fees	(20)		(20)
Senior Annual			-
SC - Adult 10-Play			-
SC - Adult 25-Play			-
SC - Adult 9 Hole 10-Play	(1)		(1)
SC - Junior 18 Hole 10 Play			-
SC - Junior 9 Hole 10-Play			-
SC - Senior 10-Play			-
SC - Senior 25-Play			-
SC - Senior 9 Hole 10-Play	(1)		(1)
SC - Golden 9 Hole 10-Play			-
SC - Gold 18 Hole 10-Play			-
SC - Golden 25-Play			-
SC - Golden+ 10-Play			-
SC - Golden+ 25-Play			-
Comp Birthday Round			-
9 hole board fee			-
Total Daily Rounds	1,852	-	1,852
	ties	ties	ties